

## Message Text

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ACTION EPA-04

INFO OCT-01 ARA-14 ISO-00 OES-07 AID-05 IGA-02 EB-07

COME-00 /040 W

-----084762 071120Z /23

R 061900Z JUL 77

FM AMCONSUL SALVADOR

TO SECSTATE WASHDC 0321

INFO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

UNCLAS SALVADOR 0075

E.O. 11652: N/A

TAGS: SENV TGEN BR

SUBJECT: REQUEST FOR ENVIRONMENTAL ASSISTANCE PROPOSALS  
FROM CEPEC, BAHIA.

REF: STATE 145425

FOLLOWING MESSAGE IS FOR TRANSMISSION SECSTATE AFTER EMBASSY  
AND AID CLEARANCE:

1. SUMMARY: AMCONSULATE SALVADOR ON BASIS VISIT CEPED CONCLUDES  
THERE IS SIGNIFICANT POTENTIAL FOR IMMEDIATE AND FUTURE PURCHASE  
OF TECHNICAL SERVICES FROM EPA BY CEPED. RECOMMEND EPA OBTAIN  
SECTION 601 FINANCING FOR INITIAL ONE WEEK VISIT TO SITE. END  
SUMMARY.

2. ACTING CONSUL AND ECON/COMM ASSISTANT/SALVADOR VISITED  
DR ADEODATO, TECHNICAL-SCIENTIFIC DIRECTOR OF CEPED, CONCERNING  
HIS REQUEST FOR TECHNICAL ASSISTANCE FROM EPA ON JUNE 30.  
DR ADEODATO SAID CEPED HAS SENT OUT REQUESTS(GOVERNMENT TYPE  
TENDER ) TO SEVERAL RESEARCH ORGANIZATIONS IN SOUTH AND NORTH  
AMERICA ASKING THEM TO SUBMIT PROPOSALS FOR PROVIDING CONSULTING  
ASSISTANCE TO CEPED IN THE FOLLOWING AREAS: WATER POLLUTION  
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CONTROL,AIR POLLUTION CONTROL, TREATMENT OF LIQUID INDUSTRIAL  
WASTE, CONTROL OF OIL SPILLS IN THE SEA, AND HEAVY METALS  
MECHANISM AND EFFECTS IN FOOD CHAIN.

3. THE CONSULTANTS' WORK WOULD BE THAT OF (1) HELPING CEPED  
IDENTIFY " IN LOCO "PROBLEMS IN EACH OF ABOVE AREAS., (2)  
DETERMINE POSSIBLE SOLUTIONS TO THOSE PROBLEMS.,(3) DISCUSS

THEIR FINDINGS AND SUGGESTIONS WITH CEPED'S OFFICIALS.,  
AND (4) SUBMIT A FINAL WRITTEN PLAN REGARDING PROPOSED SOLUTIONS.  
CEPED WOULD WORK WITH CONSULTANT TO DEVELOP FINAL PLAN IN  
FORMAT OF PROJECT TO BE SUBMITTED TO THE FEDERAL GOVERNMENT  
OF BRAZIL TO OBTAIN FINANCIAL SUPPORT.

(4) SEPARATE PROPOSALS WOULD BE REQUIRED ON EACH AREA IN PGH  
(2) ABOVE TIME PERIOD REQUESTED FOR EACH CONSULTANTSHIP MUST  
BE STATED AND NONE SHOULD EXCEED 30 DAYS. ( FYI DR ADEODATO  
ALLOWED THERE COULD BE SOME FLEXIBILITY ON TIME PERIOD END  
FYI) PROPOSALS ALSO SHOULD INCLUDE:(1) CURRICULUM VITAE OF  
EACH CONSULTANT.,(2) BRIEF DESCRIPTION OF THE ENTITY SUBMITTING  
THE PROPOSALS.,(3) INDICATION AS TO TYPE OF LOCAL SUPPORT THE  
CONSULTANT TEAM WOULD REQUIRE, I.E., PERSONEL QUALIFICATIONS,  
OFFICE AND LABORATORY FACILITIES,ETC.,(4) COST OF THE CONSULTANT-  
SHIP INCLUDING TRAVEL PER DIEM AND PRO LABORE FEES.PROPOSALS  
SHOULD BE ADDRESSED TO : CEPED-CENTRO DE PESQUISAS ET DESEN-  
VOLVIMENTO, RUA TORQUATO BAHIA NR 4 SALA 711 40000 SALVADOR,  
BAHIA BRAZIL, CAIXA POSTAL 1606, ATT DR, JOSE ADEODATO DE SOUZA  
NETO, TECHNICAL-SCIENTIFIC DIRECTOR. DR ADEODATO'S TELEPHONE  
IS ( 071 ) - 920-0037. ( HE WILL BE ON VACATION JULY 11-30  
WRITTEN COMMUNICATIONS WILL BE PROCESSED DURING HIS ABSENCE).  
(5) FUNDS TO COVER THE COSTS OF THE CONSULTANTSHIP WERE OBTAINED  
FROM THE IDB THROUGH FINEPE-FINANCIADORA DE ESTUDOS ET  
PROJETOS ( FUNDING OF STUDIES AND PROJECTS) OF GOB'S MINISTRY  
OF PLANNING AT LEAST THIRTY DAYS FROM THE DAY CEPED RECEIVES  
THE PROPOSAL IS REQUIRED FOR THE APPROVAL OF EACH PROPOSAL BY  
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FINEPE. DR ADEODATO INDICATED THAT 30 PERCENT OF THE COSTS  
INCURRED WILL BE PAID IN BRAZILIAN CRUZEIROS BY FINEPE AND  
THE REMAINING PERCENTAGE IN US DOLLARS.

(6) REGARDING EPA'S INQUIRY IN PGH 3 OF REFTEL: CEPED WOULD BE  
AGREEABLE TO HAVING TWO MAN TEAM FROM EPA COME TO SALVADOR TO  
DEVELOP EPA'S SCOPE OF WORK. CEPED WOULD LIKE TO RECEIVE A  
WRITTEN PROPOSAL FROM EPA INDICATING THIS AS WELL AS WHAT IT  
WOULD COST CEPED IN THE FIRST PART OF PROPOSAL ( VISIT OF TWO  
MAN TEAM ) AND IN SECOND PART (30-DAY CONSULTANTSHIPS IN EACH  
AREA ). THE INITIAL PROPOSAL SHOULD ALSO CONTAIN THE INFORMATION  
REQUIRED IN ITEM (4) ABOVE.

(7) COMMENT. AMCON SALVADOR BELIEVES THERE IS BOTH IMMEDIATE AND  
FUTURE POTENTIAL FOR CEPED'S PURCHASE OF TECHNICAL SERVICES  
THROUGH EPA CEPED' TECHNICAL-SCIENTIFIC DIRECTOR CLEARLY  
INDICATED HIS INTEREST IN WORKING WITH EPA. OF COURSE, EPA WOULD  
HAVE TO COMPETE IN INTERNATIONAL BIDDING. TO DATE NO FORMAL  
REPLY HAS BEEN RECEIVED FROM ANY OF THE INSTITUTIONS CEPED  
CONTACTED IN THE US: STANFORD RESEARCH INSTITUTES, BATTELLE  
MEMORIAL INSTITUTE (COLUMBUS, OHIO), WORLD LIFE RESEARCH  
INSTITUTE (COLTON, CALIFORNIA), WOODS HOLE OCEANOGRAPHIC  
INSTITUTION (MASS.), MOSS LANDING MARINE LABORATORIES (CALI-

FORNIA), AND EPA. DR ADEODATO RECEIVED A PHONE CALL FROM THE STANFORD INSTITUTE REQUESTING ADDITIONAL INFORMATION ON CEPED'S REQUEST AND INDICATING THAT THE INSTITUTE EXPECTED TO SUBMIT ITS PROPOSALS SOON.

(8) CONSUL AND EMBASSY RECOMEND THAT, SINCE THERE IS REAL POTENTIAL FOR SALE OF TECHNICAL SERVICES FROM EPA AND IN ORDER TO AVOID DELAYS, (1) EPA SHOULD CONSIDER SENDING TWO MAN TEAM THROUGH AID FUNDING UNDER SECTION 601 OF THE FOREIGN ASSISTANCE ACT, AND (2) UPON COMPLETION OF THE VISIT SUBMIT A FINAL PROPOSAL FOR THE 30 DAY CONSULTANTSHIP ON EACH OR ON SOME OF THE AREAS LISTED IN PGH. (2) ABOVE. IF THIS IS NOT POSSIBLE EPA SHOULD PROCEED AS INDICATED IN PGH (6) ABOVE.  
MARSHALL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TECHNICAL ASSISTANCE, POLLUTION CONTROL, CONSULTANTS, SCIENTIFIC VISITS  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Executive Order:** N/A  
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**Status:** NATIVE  
**Subject:** REQUEST FOR ENVIRONMENTAL ASSISTANCE PROPOSALS FROM CEPEC, BAHIA.  
**TAGS:** SENV, TGEN, BR  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
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